



PROJECT BUSINESS SUPPORT SERVICES

360° comprehensive project solutions.

SOLUTIONS
SYSTEMS
PRODUCTS
SERVICES

WELCOME TO HÄFELE.

Your global supply partner.

Häfele represents a world of solutions spanning across many countries and industries. As a creator of brilliant designs for decorative elements, or simply an established partner for every customer, Häfele doesn't just sell hardware - we find solutions. Häfele is an innovator for everything from joining timber to moving walls.

Since Häfele began, we have been dedicated to bringing quality not only to our products, but to each customer relationship. Quality is the driving force guiding the efforts of our employees worldwide. As the company's reach has expanded around the world, Häfele strives to make these values universal. This is accomplished through the remarkable breadth of expertise that Häfele uses every day to help customers. Whether an architect is designing a high-tech building or a manufacturer is attempting to drive down costs, Häfele will find better ways.

This is our promise and commitment to all our clients and partners worldwide. Established in 1989, Häfele New Zealand has been bringing you the latest innovations, sourced from either our own factories or from our partners around the world, for over 25 years. With our own sales offices in Auckland, Wellington and Christchurch, we are at your side New Zealand wide and look forward to being of service to you for many years to come.

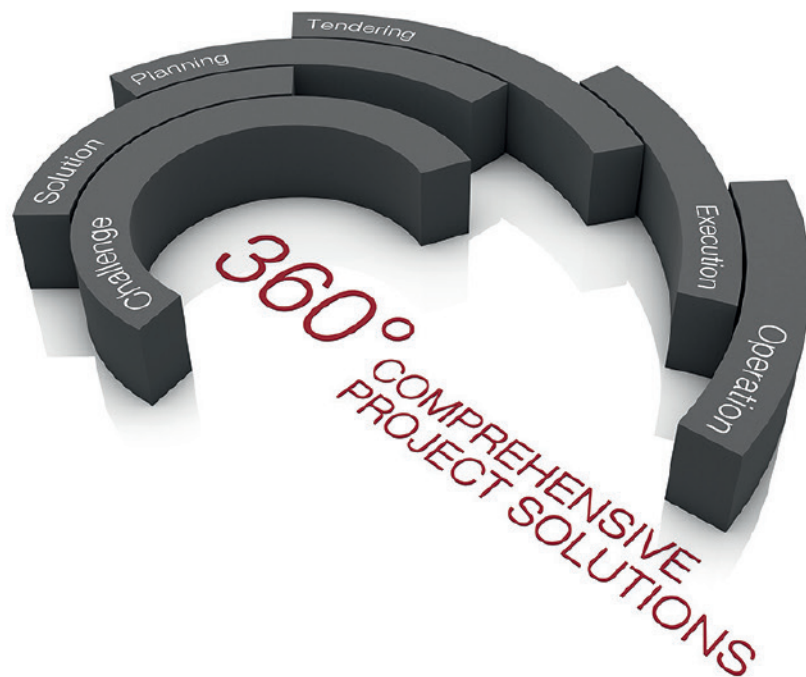




- Headquarter
- Foreign subsidiaries
- Foreign sales offices
- Foreign sales agents

FACTS

Established:	1923
Revenue 2017:	1.375 billion €
Employees 2017:	7,600
Markets:	Worldwide (77% export proportion); 37 foreign subsidiaries, and many domestic and foreign sales offices.
Product Ranges:	Furniture fittings, interior equipment and lighting for furniture, hardware technology, fittings for doors and windows, locking systems.
Manufacturing:	5 plants in Germany, 1 Joint Venture company in Budapest.



Competence in Support and Services.

Häfele offers a broad range of project services to help Investors, Designers, Architects, Developers, Project Managers and Installers find the solutions that best fit their specific requirements and objectives, whilst offering CPDs to support your development. Our experienced Projects team is equipped to provide design consultation and technical advice on the best integrated hardware solutions on the market.

One of the objectives of project advice is to look for and find the best individual solution for the project. This includes not just in-depth requirement analysis, but also consistent brand and manufacturer-independent advice. Häfele's enthusiastic and qualified design consultants can assist with integrated and coordinated hardware selection and prepare clear and precise door schedules according to specific project requirements. A central pillar of this service offering is manufacturer independent advice on Architectural and Furniture Hardware. Häfele's specification team are competent, solution oriented partners for architects, builders, investors, specialists, consultants and general contractors. In addition, Häfele also offers extensive support in all phases of the project development. For example, specialized planning aids facilitate the development and implementation of electronic access control systems, lighting concepts in furniture and furnishings, as well as sliding door solutions.

Services for **Project 360°.**

Door hardware scheduling service.

We use ProMaster software and have a **dedicated team of expert estimators** that will save you time and money. They have **vast experience** and will ensure the products specified comply with the New Zealand standards. The team will **work with you** to find the optimum balance between functionality, looks and price for your project.

Product selection.

Our team will help you choose the perfect products for your project from our market leading product offering. We have a range of specialist products designed for residential and commercial projects, including electronic access control systems, modern sliding door systems, innovative moving walls and a vast collection of essential architectural hardware products. Whatever your project, rest assured that Häfele are dedicated to making sure you have all you need to get the job done as smoothly as possible.

Planning tools.

We would like to make your work easier. We provide sliding door selection support, design aides, vast library of CAD drawings and advice.

CPD points.

CPD Points presentations for architects and designers, NZIA approved.

Access control.

Access control recommendations and design support for apartments, shops, commercial, residential and hotel for any door, barrier, locker, lift and other electronic locking solutions. **We can put you in contact with our access control partner network to offer you a complete installed solution, after sales service support and maintenance.** We can do or organise the access control commissioning, service, training for software and support.

Custom solutions.

Kitchen and furniture hardware selection **tailored to your needs.**

Installation.

We can provide a nationwide network of cabinetmakers, joiners and hardware installers to offer you the complete solution.

Comprehensive support.

We are here for you during all stages of your project and will work with you to complete the work on schedule, within budget and with a wow factor for your client. We also offer a coordinated approach with supply partners and project logistics.

Our Superior Range of Products.

Häfele customers demand exceptional quality, and we wouldn't have it any other way. As we select, develop and produce our products, we're deeply committed to precision, durability, functionality and user-friendliness. True to our heritage, we insist on – and rigorously test for uncompromised German quality in all of our products. In New Zealand our product range includes more than 100,000 items. Each is designed to address a specific purpose, and to assist our customers in realising their goals. Through Häfele Engineering we constantly develop new products and improve existing ones, to allow our customers to get their work done faster, better and more efficiently.

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When you enlist the help of the projects team at Häfele, you can be sure that you are in safe hands, as all of the products we specify are included in the National Building Specification library of technical products.

Alongside the 100,000 product SKUs available, you can also benefit from our global sourcing system for leading industry brands, with many exclusive products solutions only available through us.



Our In-House Brands.



SLIDO is Häfele's brand for sliding door hardware systems with the integrated soft-closing system. This unique feature of SLIDO is that in applications of three or more doors, even the centre doors can be dampened individually.



LIFT + TURN is Häfele's line of flap fittings and hinges. LIFT + TURN systems make flexible design and user-friendly operation of furniture fronts for designer pieces and mass market products a reality.



LOOX is Häfele's brand of furniture-ready LED lighting systems. The modular LOOX system includes a large selection of certified intelligent lighting components for standard and special furniture solutions.



OFFICYS is the brand for the design of modern, multi-functional work stations. The entire range of products is designed and manufactured at Häfele's Schneider Kenzingen factory.



With the Häfele brand IXCONNECT we are the world leader of connectors for case goods and lightweight panels. IXCONNECT fittings are the result of highest development and manufacturing knowledge. They are primarily manufactured in Häfele's factory in Berlin.



DIALOCK is Häfele's brand of the electronic locking and access control system. The transponder based technology facilitates touch-free locking and opening of doors. The DIALOCK system is developed and manufactured at Häfele's Sphinx factory in Kenzingen.



STARTEC is the Häfele brand name for architectural hardware and project fittings for the entire door. This range features a good proce-to-performance ratio. STARTEC fittings are made to standard specifications and can be supplied from stock.

HÄFELE

Our Exclusive Supply Partners.

KESSEBÖHMER

German (Established 1954)
www.kesseboehmer.com

Manufacturers of Wireware and storage systems. We promote the complete Kesseböhmer range including standard wireware baskets, Arena Style and soft-close pull-out pantries, under bench sink and corner storage.



German (Established 1928)
www.ninka.com

Manufacturers of plastic moulded accessories. We promote the Ninka range of corner cupboard - 'Lazy Susan' solutions, cutlery trays and drawer organiser options.

SALICE

Italian (Established 1927)
www.salice.com

Manufacturers of concealed furniture hinges and aluminium profiles for furniture. We promote the full range of hinge solutions and profiles.



German (Established 1947)
www.hailo.com

Manufacturers of built-in waste bins, waste separation systems, cabinet systems and step ladders. We promote a comprehensive range of waste bins and cabinet systems.



Swiss (Established 1992)
www.eku.ch

Manufacturers of high quality sliding door fittings for buildings and interior fittings.



Swiss (Established 1965)
www.hawa.ch

Manufacturers of high quality sliding door fittings for buildings and interior fittings.



Austrian (Established 1947)
www.grass.eu

Manufacturers of hinges and drawer systems. We are exclusive distributors of Grass Nova Pro Drawer Systems. We also promote Sensomatic, Sensotronic, Vionaro, Dynapro and Tiomos hinges.

Your Reliable **Partner.**

Sliding **Solutions.**

Sliding doors are an important and functional design facility for partitioning rooms and furniture. You will find a wide range of elegant, convenient and maintenance-friendly sliding solutions in our product range to suit individual requirements and needs. We provide you with competent advice.



Light in Furniture.

Modern working and living provide, in the best case, perfect working conditions and a climate of well-being, if optimum functionality and individual lighting are coordinated with each other in a well thought-out way. The innovative and modular Loox LED lighting system from Häfele impresses with its wide range of system components and different switch versions. This allows individual lighting concepts to be quickly and easily realised.

Entertainment Solutions.

Häfele's Sound Products can be installed quickly and easily, visibly or invisibly, in furniture and ceilings, behind walls and mirrors and are even suitable for retrofits. Our favourite songs and playlists accompany us wherever we go. They are companions for hotels, residential projects and office projects.



Door Hardware **Scheduling.**

Häfele has consistently developed the art of creating complete door solutions. Our hardware schedules provide the architects with service packages that make optimum planning.

DIALOCK Electronic Access Control System.

Touchless locking and unlocking has a name: DIALOCK. All doors, cabinets and defined areas are opened and closed with a single key card. As a pioneer in RFID technology, Häfele is a partner at your side in every respect.



Solutions for Buildings and Furniture.

Innovative architectural hardware and furniture fittings, decades of experience in project service, engineering expertise and close links with the market from the basis for competent advice from our project advisers.

Connecting Technology Innovation.

Space is at a premium in projects. For this reason it is essential for optimum use to be made of it - which is only partially achievable with standard solutions. In collaboration with our partners, Häfele provides individual storage space solutions for your project.

Taking you from start to **finish.**

The Häfele Projects Team are there to aid you in planning the design and functionality of your project from start to finish. Whether it's a residential or commercial project, we are here to help you take all the necessary steps between design, specification and implementation.

From space planning to the creation of furniture lighting plans, we have the expertise to help you meet any challenge your project presents, supporting you with CAD files and technical data throughout. Alongside the crucial product knowledge we have acquired over our decades in the industry, we are also able to give advice on meeting legislative and operational requirements.



Tendering and Quotations: **From inception** **to execution.**

The Häfele project team offers you professional support throughout the process of your project, from inception to execution we are committed to giving you honest, helpful and expert advice on all aspects of planning, including Tendering and Quotation.

Alongside this support, we are able to offer you specific Manufacturer and independent advice as and when you need it, meaning you have a one-stop-shop for all your project planning needs. We will even happily deliver your bespoke quotations and scheduling plans with relevant tender texts as required.



Order Processing and Handover.

Häfele coordinates and monitors all deadlines and logistical services over the entire construction period. This is made possible because of our individual construction site logistics and just-in-time delivery capability, which Häfele provides with its global sales network and state-of-the-art logistics centres.

Integrated project coordination until handover ensures that the standard of all construction work is consistently high, and guarantees adherence to the defined interests of the Property Developers, Architects and Planners throughout all phases of a project.



Brochure Library.

You will find more about our famous innovations within these brochures. You can also download and view them online at

www.hafele.co.nz



The Complete Häfele
ARCHITECTURAL



The A Book
NZ Market Specific Furniture Fittings



Sliding and Folding Solutions
For Furniture and Building



FREE Family Flap Fittings



Folding CONCEPTA



SLIDER SC Fittings



FRONTINO 20/40



DIALOCK Electronic
Access Control



DIALOCK Electronic
Access Control for Hotels



Essential Locker Solutions



Residential Door Hardware
Essentials



Grass STUDIO Drawer



Grass Drawer and Hinge



HIDEAWAY Waste Bin Range



KESSEBOHMER Project Range



LOOX Sound



LOOX 12V Essentials



LOOX 24V Essentials



LOOX Lighting Range



Mixer Taps

360° COMPREHENSIVE PROJECT SOLUTIONS.

Many tasks. One partner. Häfele.



One
Partner.

One Style.

Häfele looks after customers from the project area with its own team of specialists. You can fall back on the practical experience of our experts from planning to tendering and operation in order to safeguard your investment in the best possible way. Manufacturer-independent consulting and optimised logistics increase your cost-effectiveness in the material supply area. Your contact partner from Häfele is there for you to provide assistance in finding a solution to your challenges.



Burj Khalifa, Uae-Dubai.

The Challenge:

2,000 architectural and furniture fittings.
at the right time in the right place.

Our Solution:

A project-specific team and
a logistics centre on site.

Permanent support during tendering and
implementation on site. Just-in-time delivery
of the planned quantities per construction phase.

Coordination of the different fabricators
and relevant sub-contractors.

Architect:

SOM Skidmore Owings Merrill,
USA-Chicago.

Project company:

Emaar Properties, UAE-Dubai.

Height/Stories:

828 m / 189, (162 residential)

Year:

2010

PRODUCTS:

**A manufacturer-independent
architectural hardware
assortments to ANSI standards.**

- > Hinges.
- > Locks.
- > Door closers.
- > Handles.
- > Curved sliding door systems as a customised solution.

Hotel Ruby Sofie A-Vienna.

Architect: Albert Wimmer ZT GmbH, A-Vienna.
Interior Architecture: Ruby Hotels & Resorts GmbH, D-Munich.
Operator: Ruby Hotels & Resorts GmbH, D-Munich.
Investor: Soravia Group GmbH, A-Vienna.
Rooms: 77
Year: 2014

The Challenge:

A hotel door, fully equipped.
And from one source.

Our Solution:

A hotel room door as a complete customizable system, with technical components designed to work together.

- > One contact, no interface problems.
- > Coordination of partner companies by Häfele.
- > Functional reliability and cost transparency.
- > Certified quality

PRODUCTS:

Hotel door as an overall system with recommended components as basic equipment.

- > Steel frame from partner BOS.
- > Door leaf 50mm.
- > Dialock DT Lite terminal with Tag-IT-ISO.
- > Mortise lock with closing spring latch and feedback
- > Round cylinder, keyed alike.
- > 160mm architectural hinge, stainless steel.
- > Fire resistant, concealed architectural door closer
- > Fire resistant door viewer.
- > Automatic retractable seal.

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